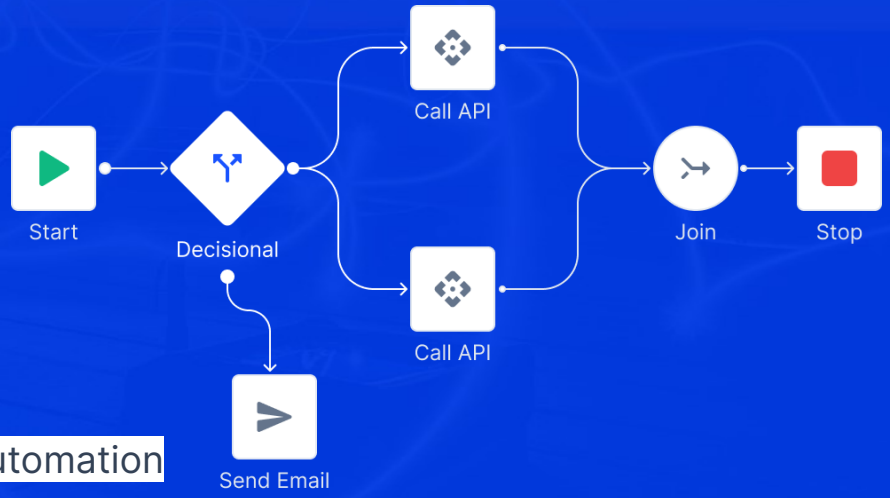
AUTOMATION in the AI era



Reduce costs, save time, and mitigate risks

by automating with **PROCESIO** & **GeFEE**

PROCESIO Business Process Workflow Automation

GeFEE Power & Gas Automation

Mihai DARZAN

Founder at RINGHEL & PROCESIO

17 years in the energy industry
13 years in automating the energy industry
4 years in building the future of automation

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Company Description & Clients

Ringhel was founded in 2011 and has 2 divisions:

- **GeFEE** - ERP & CRM for Energy, used by 50% of the market in RO

- **PROCESIO** - Business Process Workflow Automation used >6000 users worldwide

Why talk about AI?

- **Reduce repetitive manual human labour**

Use humans for what they are good at: creativity & complex decisions

- **Safer & more resilient business processes**

Remove risks even when processes change

- **Hyper-Scalable companies**

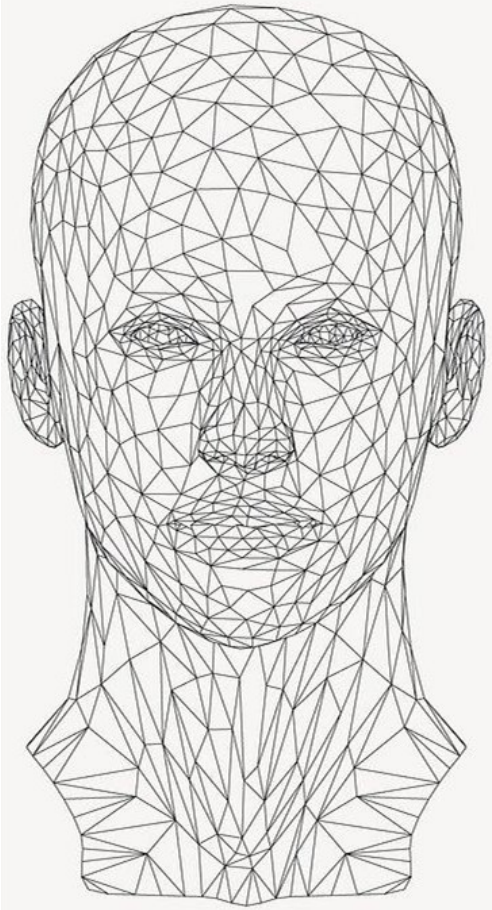
Scale faster without scaling the team

- **Beat competition**

There are winners and losers!

AI demo use cases

- Conversational chatbot
- Speech-To-Text + Summary
- Event participants - get info
- Research person based on email
- Document data extraction - 1 & 2
- HITL flows (e.g. invoice approval)

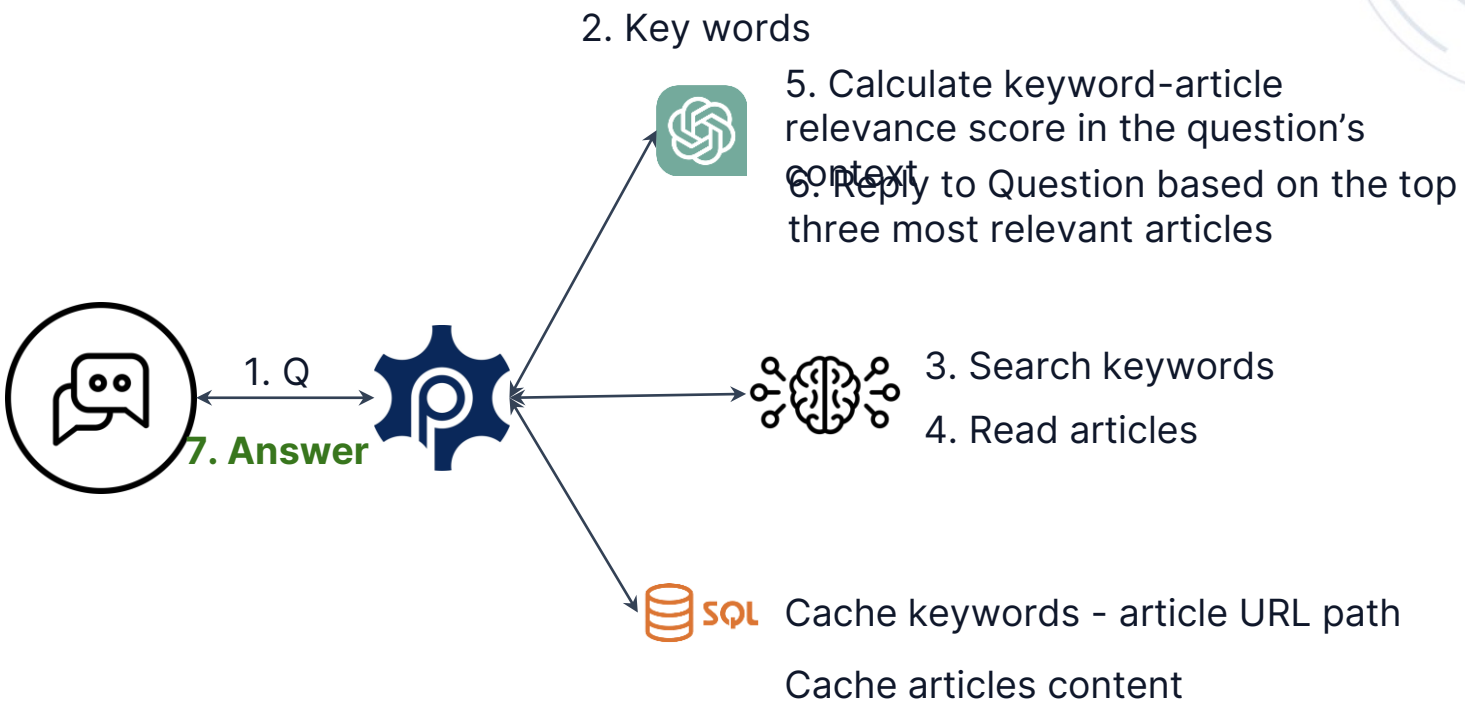


We have a prize

Best question gets a prize!

10k Euro worth of PROCESIO resources and automation consultancy services.

Conversational chatbot

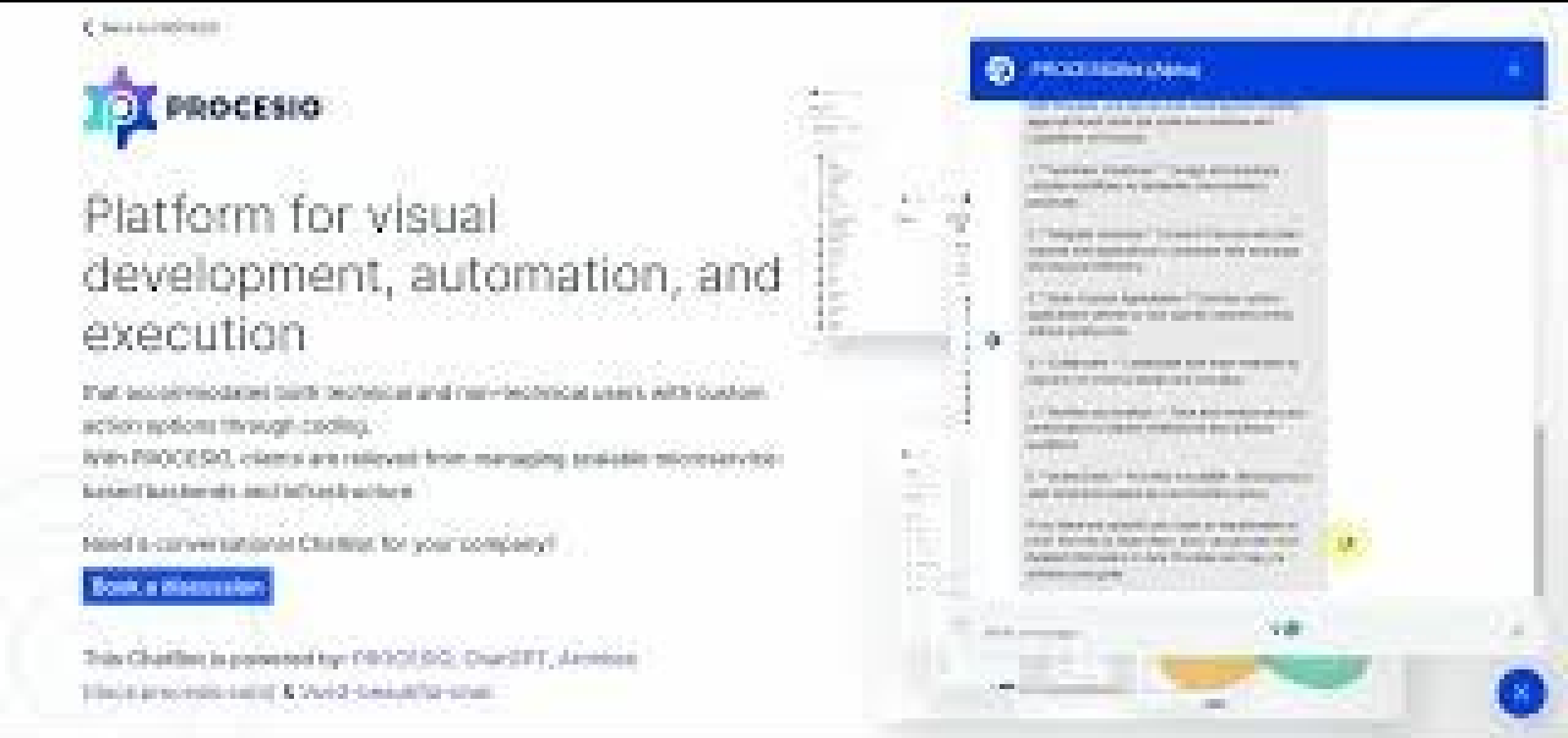


Conversational chatbot

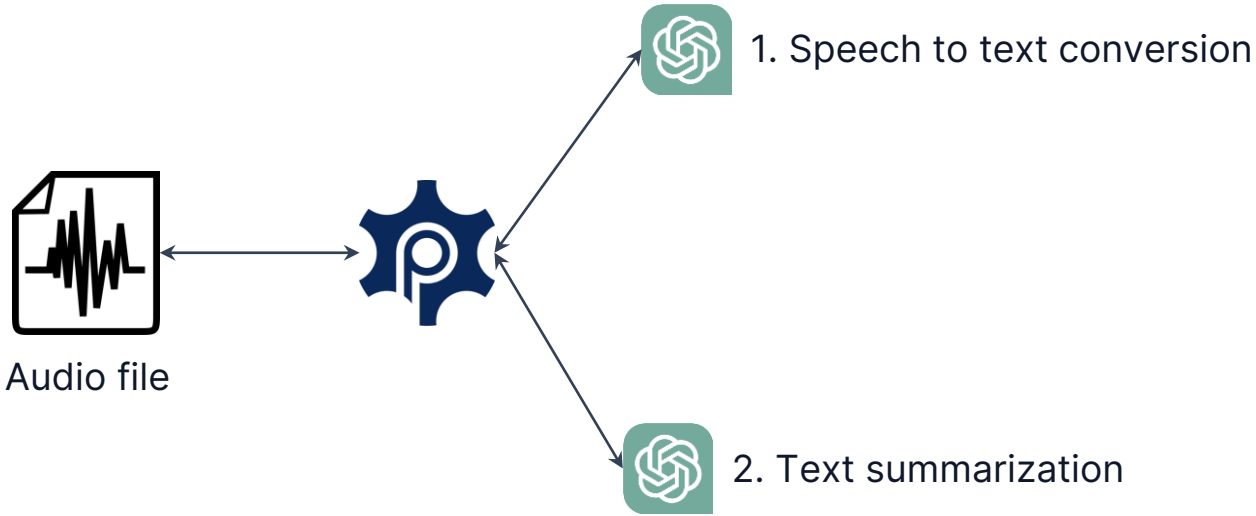
Where to use it?

- Customer live support: text & audio (new)
  - Lower manual work
  - Manage complaints & requests in legal time
  - Increase customer satisfaction
- Summarize large volumes of information
- Explain complex things in simple language

Conversational chatbot



Speech-To-Text + Summary



Speech-To-Text + Summary

Where to use it?

- Summarize discussions
  - Follow-ups with action points
  - Easily share conversation outcomes with colleagues
- Summarize large volumes of information
- Reduce wasted time & inefficiencies of meetings

Speech-To-Text + Summary

Event participants - get info

Event participants - get info

Where to use it?

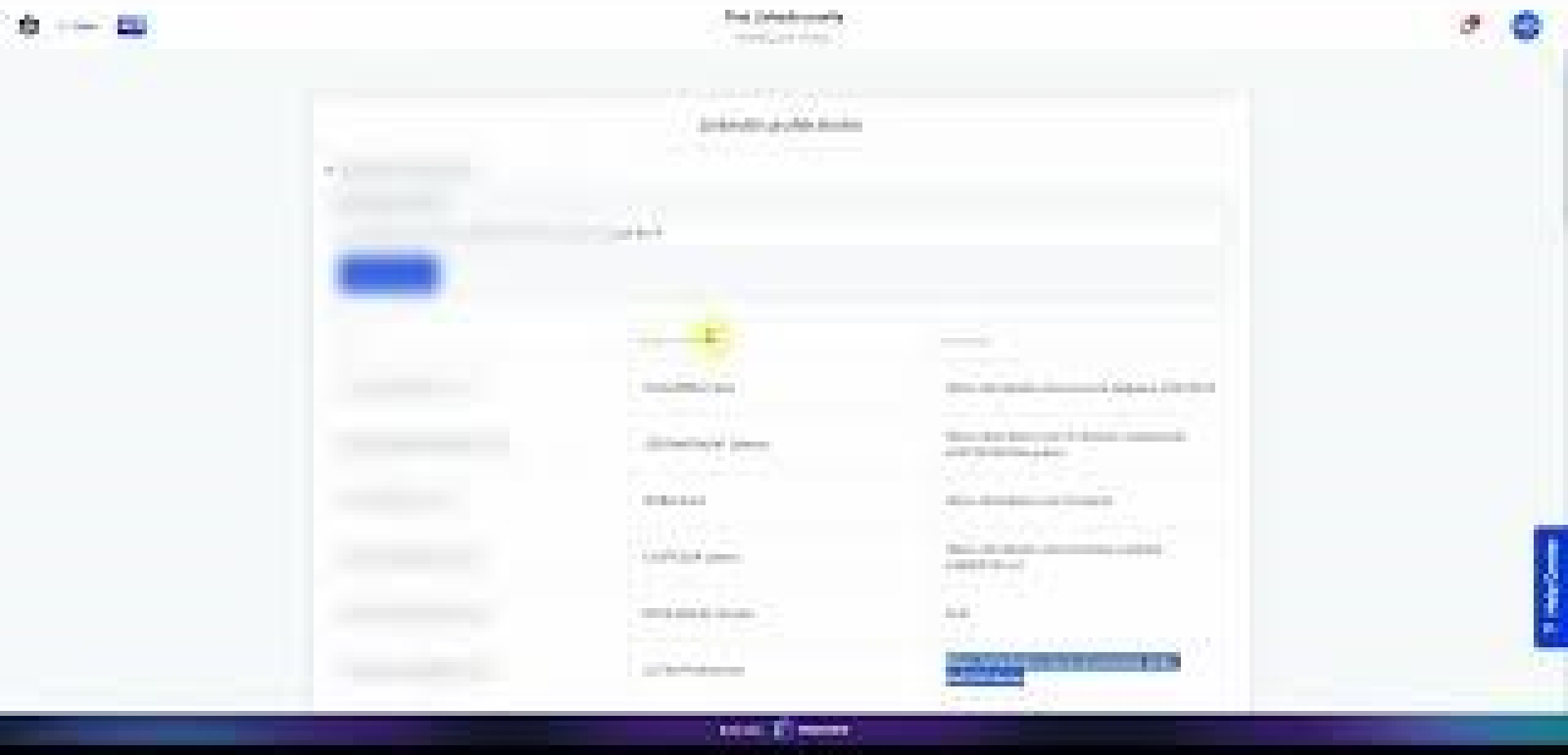
- Optimize meetings
  - Find who you will talk to
  - Understand your participants better
  - Understand people interests (what they care about and where they come from)

- Reduce wasted time & inefficiencies of meetings

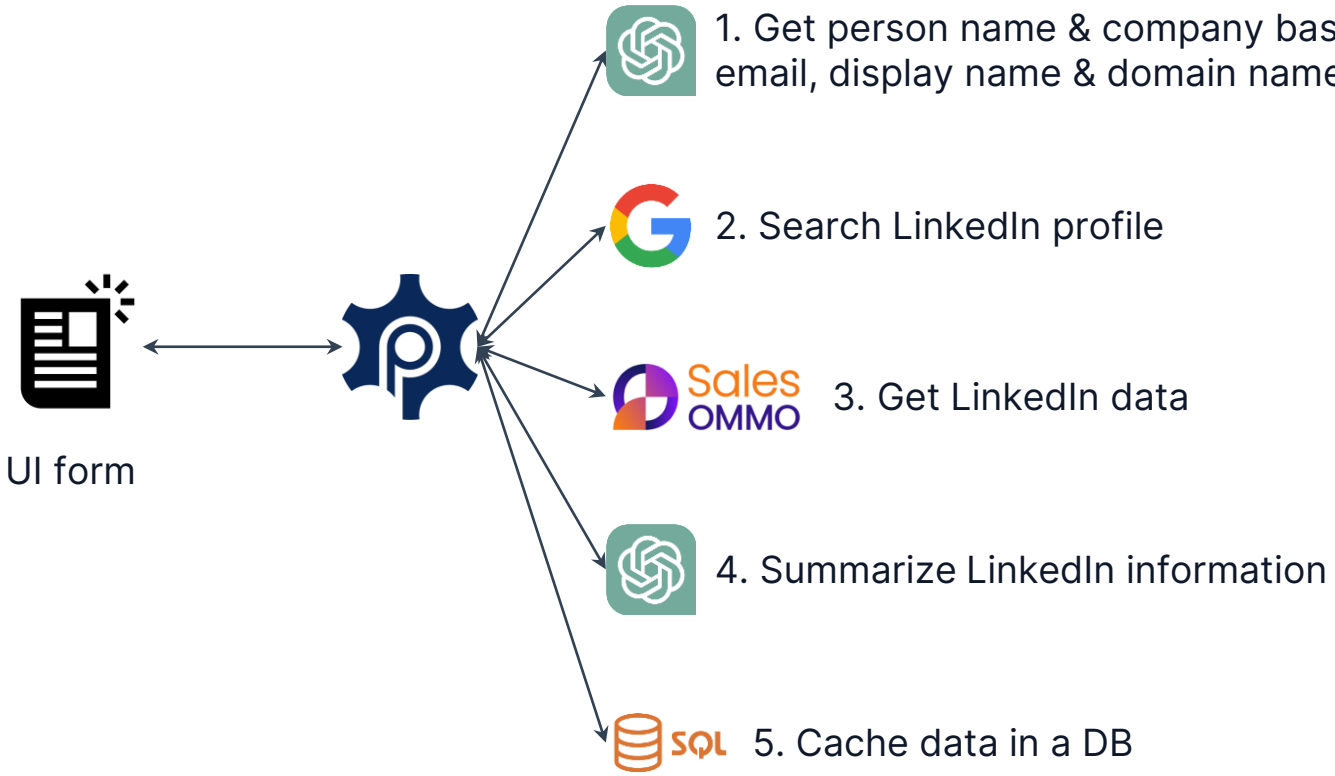
Most people do not research before meetings

= wasted opportunities

Event participants - get info



Research person based on email



Research person based on email

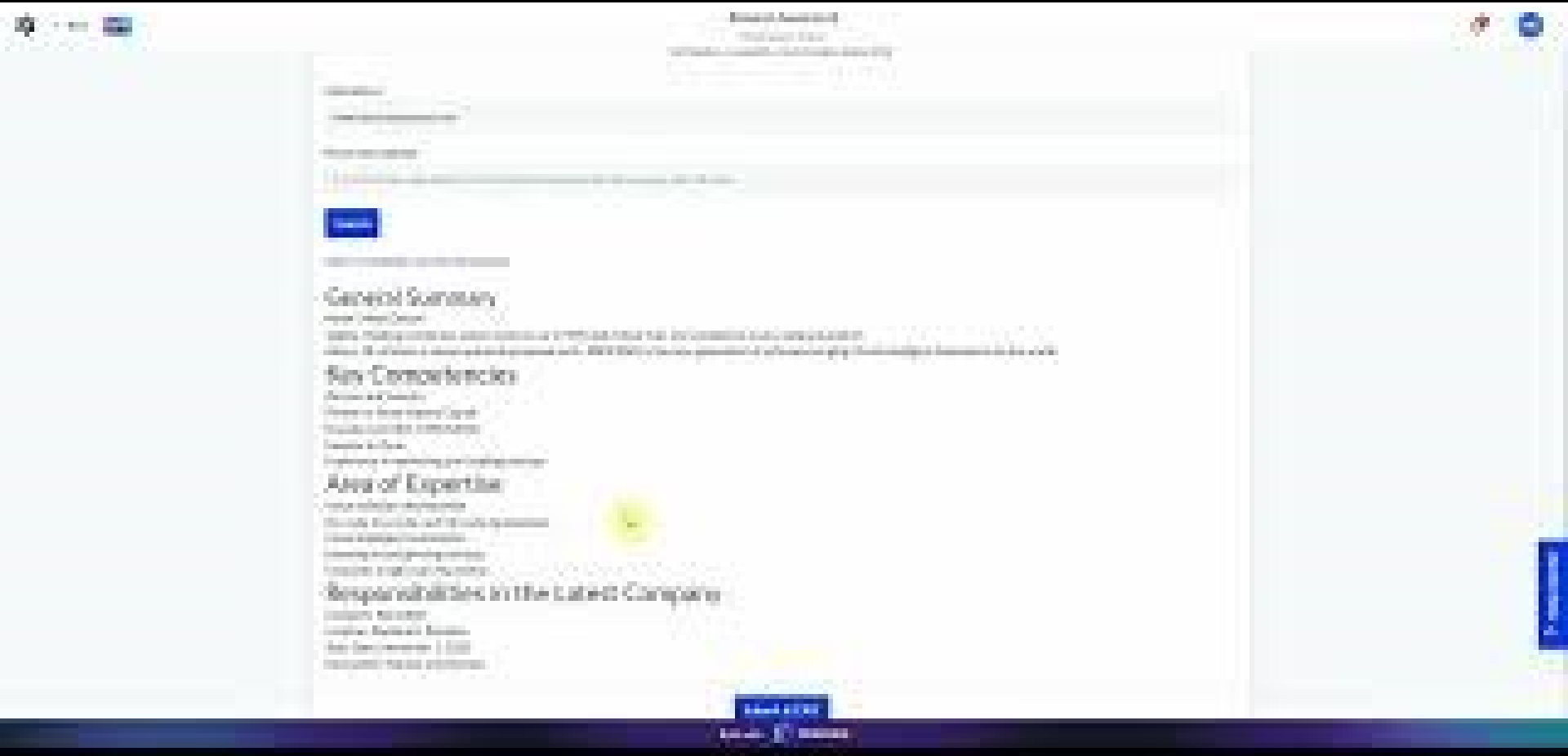
Where to use it?

- Understand your clients/partners at personal level
  - Understand your clients
  - Speak their own language
  - Personalize at scale

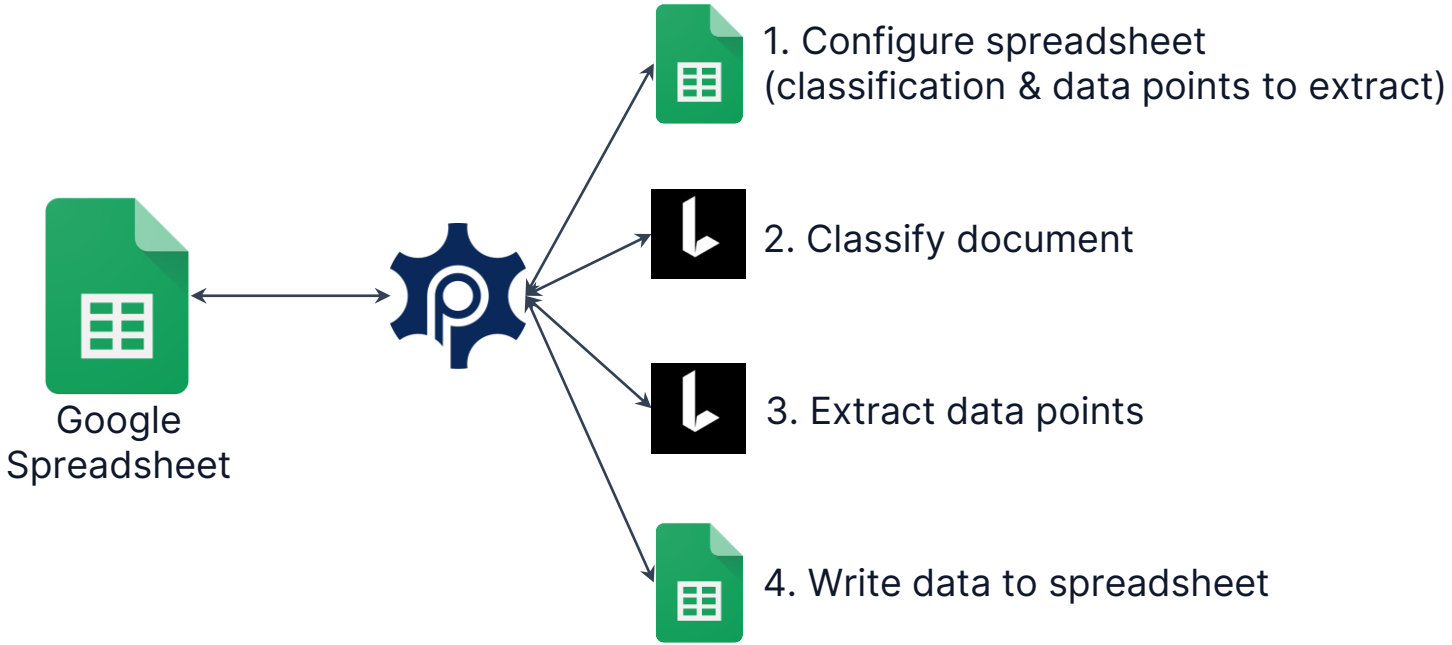
- Create large scale personal relationships

Most companies do not understand the persons behind their clients companies = wasted opportunities

Research person based on email



Document data extraction - 1



Document data extraction - 1 & 2

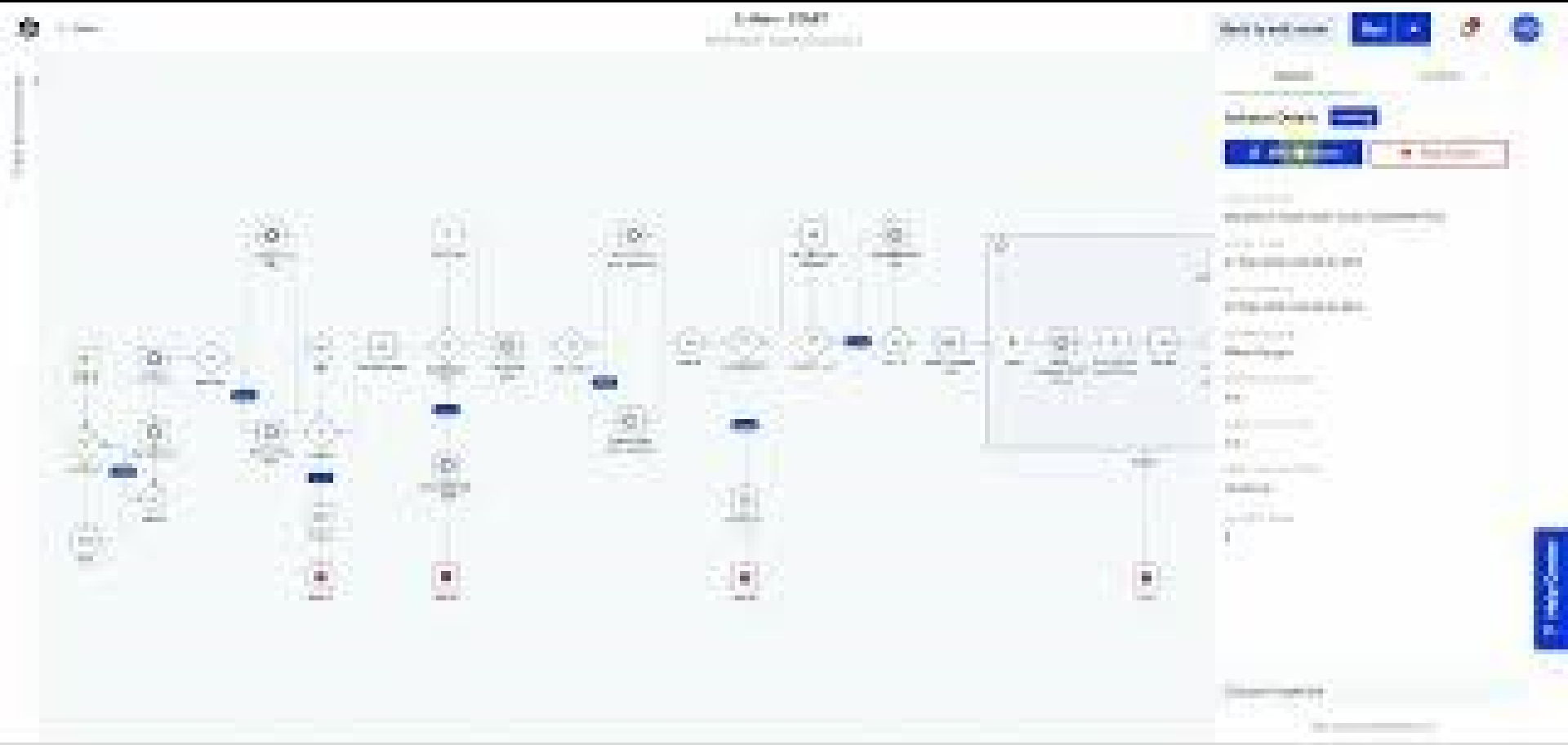
Where to use it?

- Extract structured data from unstructured documents
  - HR (e.g.: recruitment): CVs, letters, etc.
  - Contracting: analize legal documents
  - Support: analize supporting documents
  - etc.

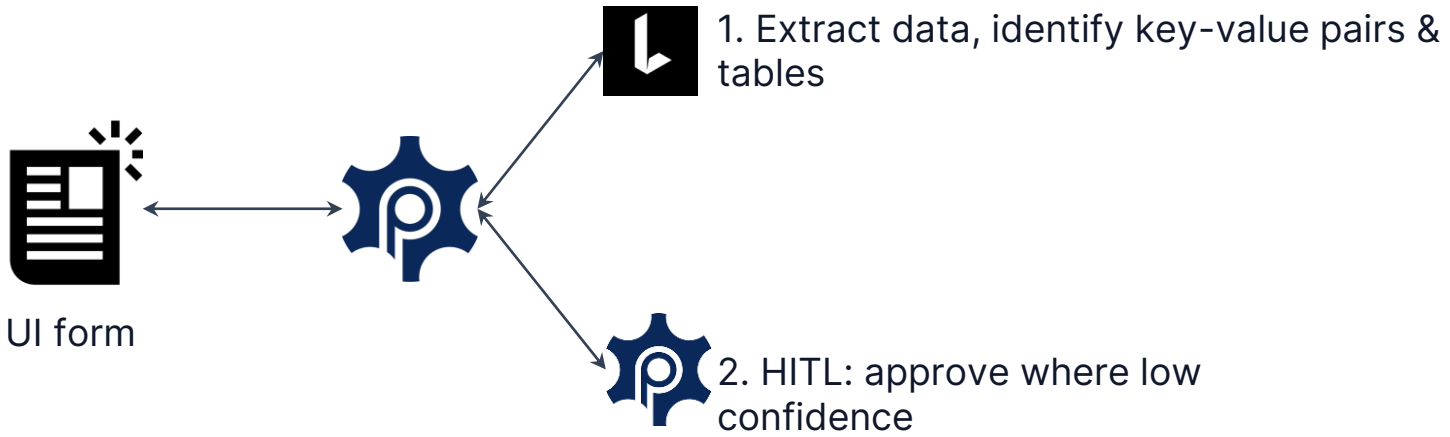
- Reduce manual work

Employees are wasting time doing repetitive tasks related to reading data from documents.

Document data extraction - 1

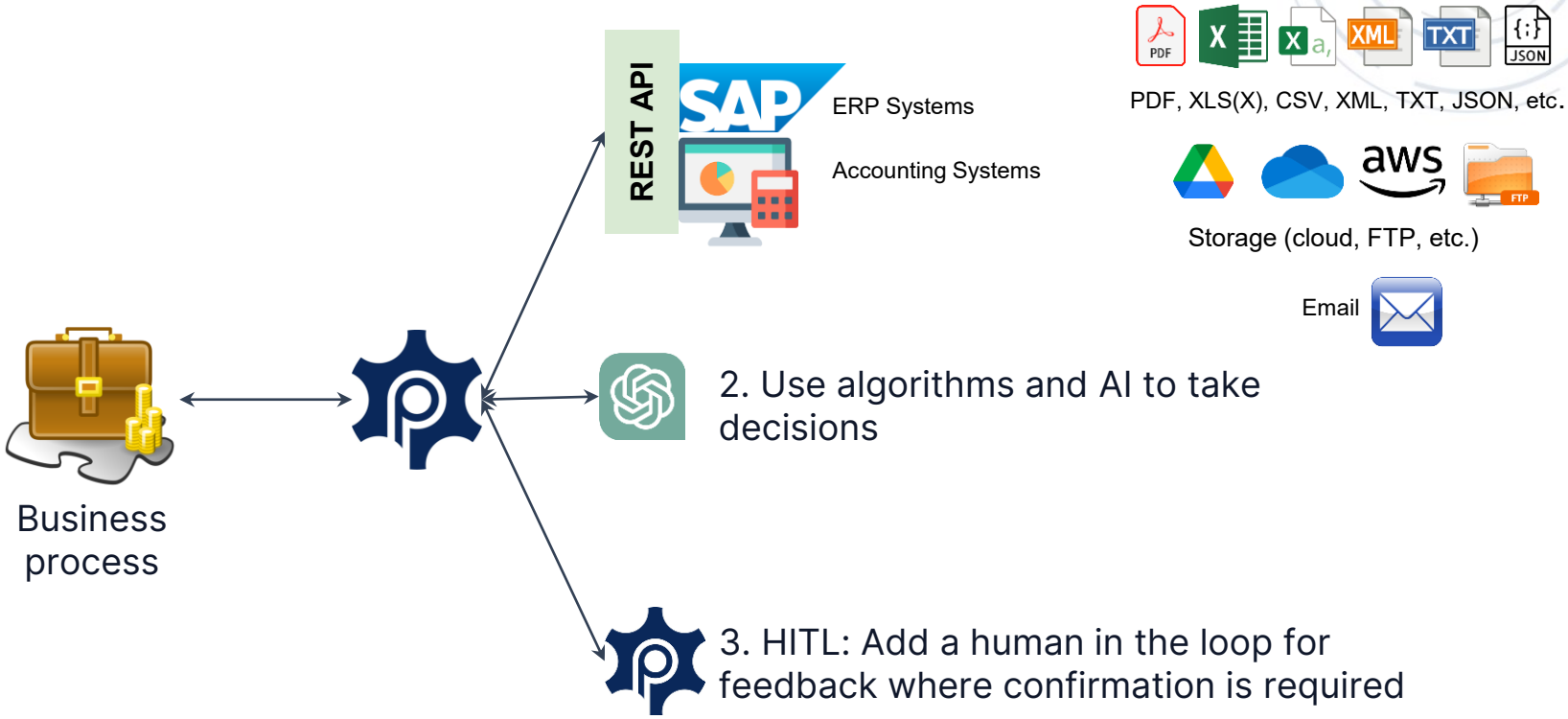


Document data extraction - 2



Document data extraction - 2

HITL flows (e.g. invoice approval)



HITL flows (e.g. invoice approval)

Where to use it?

- Where human action is required (optimize time)
  - Acquisition requests
  - Employee leave & integrate with calendar
  - User tasks - multi-step process by different people in the team; track the progress & find bottlenecks
  - Any other human-in-the-loop

- Reduce financial risks
  - Invoice payment approval based on rules

Time is wasted when processes are done via email, or messages!

HITL flows (e.g. invoice approval)

Q&A

Best question gets a prize!

No Code & AI technology Are the future

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