



AUTOMATION in the AI era

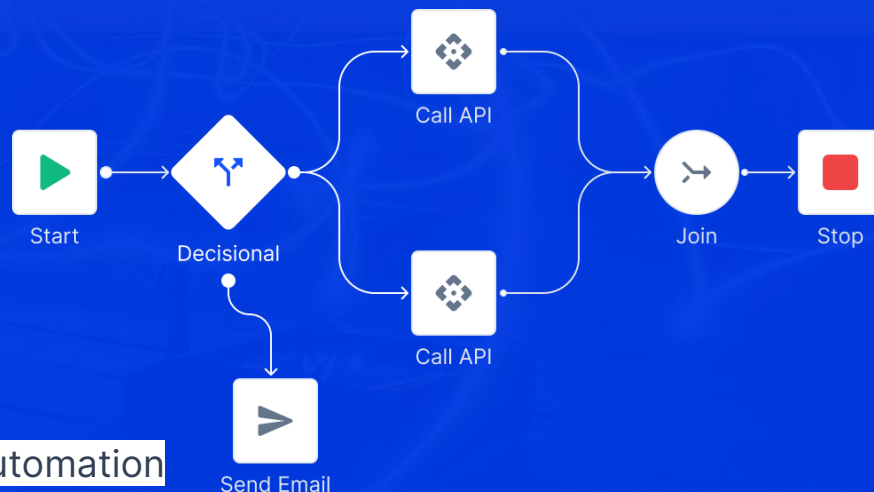
Reduce costs, save time, and mitigate risks
by automating with **PROCESIO** & **GeFEE**



Business Process Workflow Automation



Power & Gas Automation





Mihai DARZAN

Founder at RINGHEL & PROCESIO

17 years in the energy industry

13 years in automating the energy industry

4 years in building the future of automation

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Company Description & Clients



Ringhel was founded in 2011 and has 2 divisions:

- **GeFEE** - ERP & CRM for Energy, used by 50% of the market in RO
- **PROCESIO** - Business Process Workflow Automation used >6000 users worldwide



Why talk about AI?

- **Reduce repetitive manual human labour**

Use humans for what they are good at: creativity & complex decisions

- **Safer & more resilient business processes**

Remove risks even when processes change

- **Hyper-Scalable companies**

Scale faster without scaling the team

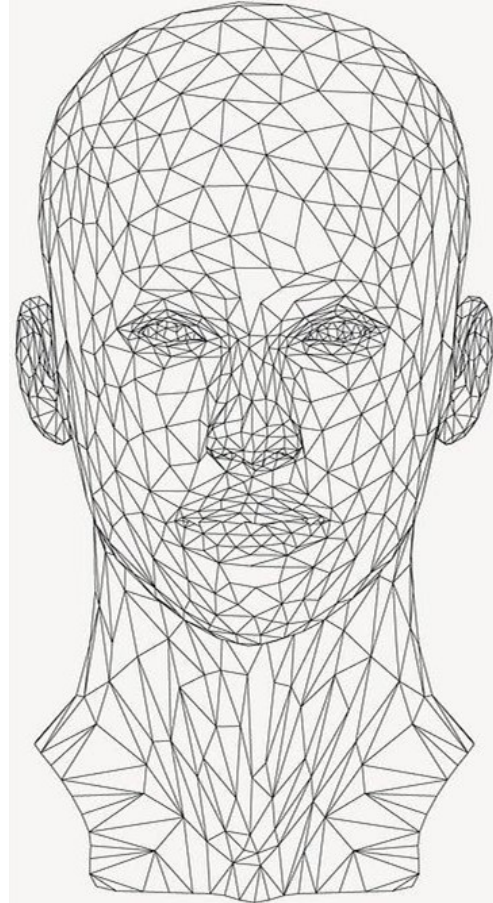
- **Beat competition**

There are winners and losers!



AI demo use cases

- **Conversational chatbot**
- **Speech-To-Text + Summary**
- **Event participants - get info**
- **Research person based on email**
- **Document data extraction - 1 & 2**
- **HITL flows (e.g. invoice approval)**



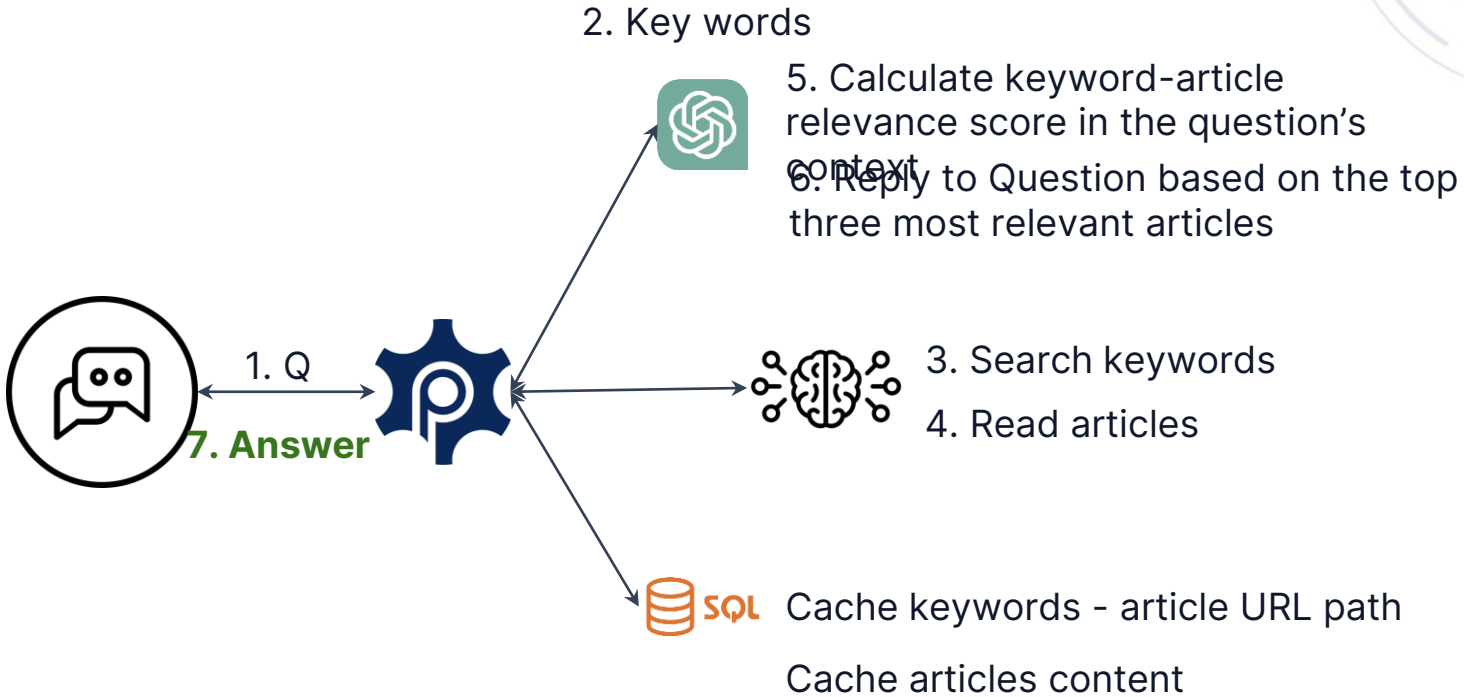
We have a prize

Best question gets a prize!

10k Euro worth of
PROCESIO resources and
automation consultancy
services.



Conversational chatbot



Conversational chatbot



Where to use it?

- Customer live support: text & audio (**new**)
 - Lower manual work
 - Manage complaints & requests in legal time
 - Increase customer satisfaction
- Summarize large volumes of information
- Explain complex things in simple language



Conversational chatbot

Home / Services /



Platform for visual development, automation, and execution

That accommodates both technical and non-technical users, with custom action scripts through coding.

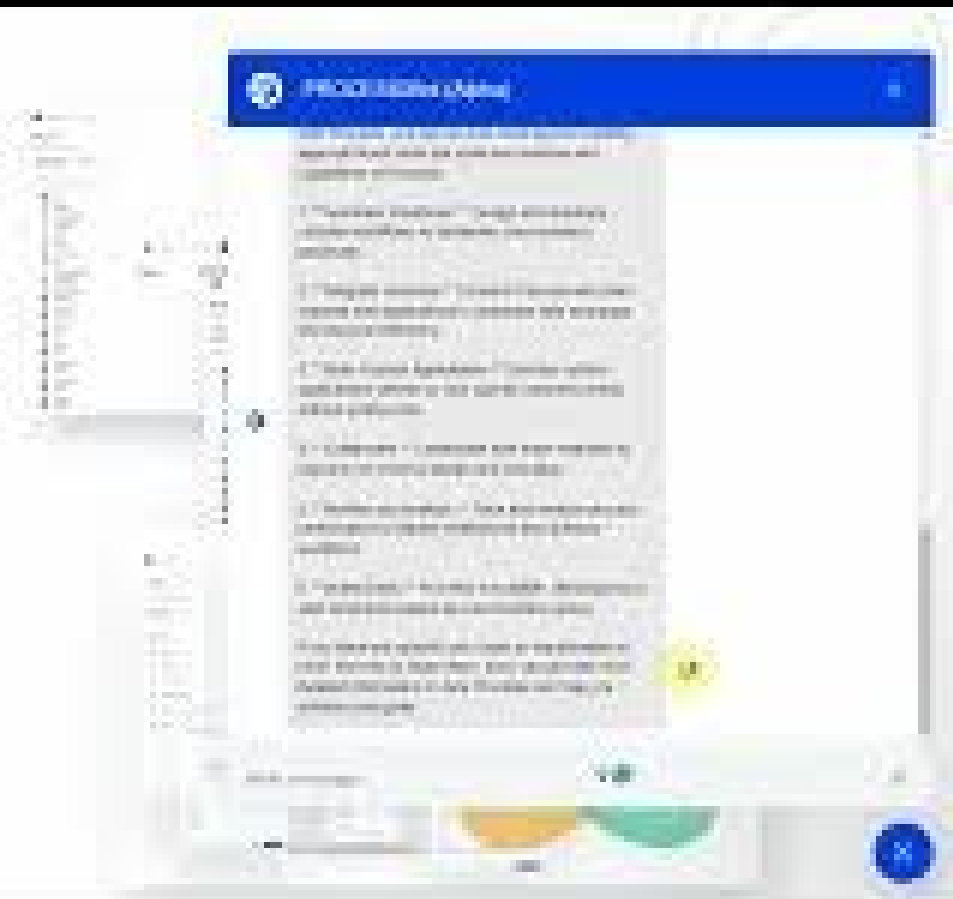
With PROCESIO, clients are relieved from managing multiple microservices-based backends and infrastructures.

Need a conversational Chatbot for your company?

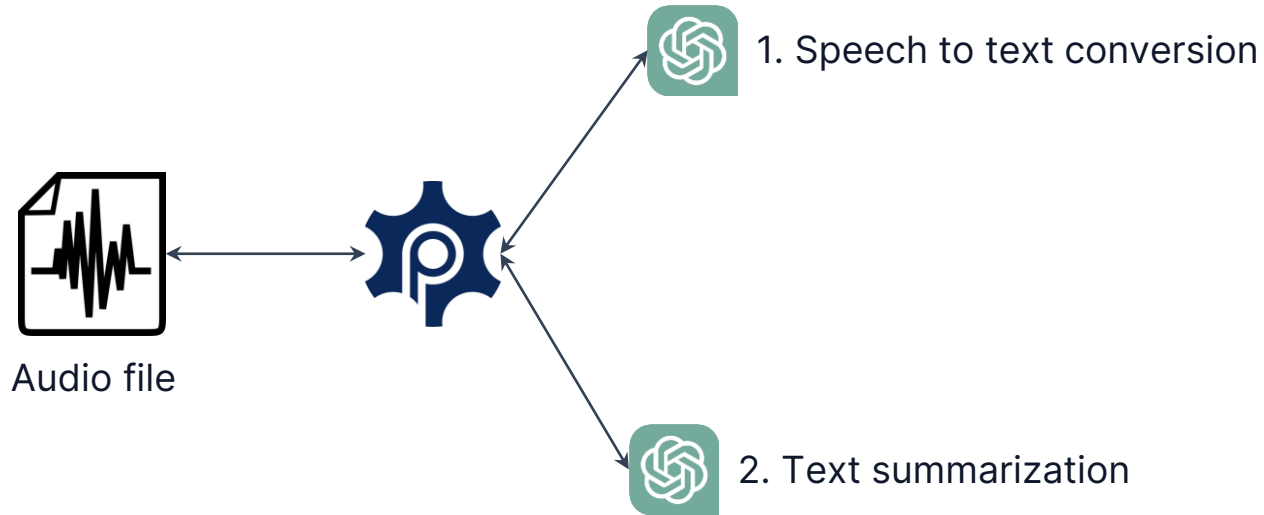
[Book a demo now](#)

This Chatbot is powered by PROCESIO, OurBFT, Amazon

Visual process tool & User-Usability tool



Speech-To-Text + Summary

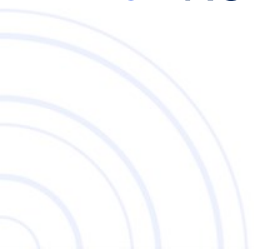


Speech-To-Text + Summary



Where to use it?

- Summarize discussions
 - Follow-ups with action points
 - Easily share conversation outcomes with colleagues
- Summarize large volumes of information
- Reduce wasted time & inefficiencies of meetings



Speech-To-Text + Summary

The screenshot shows a web application interface with a central content area and sidebars. At the top center, the text "Speech To Text" is visible, followed by "Transcription" and "100% Accuracy". Below this is a large text input field containing a paragraph of text. A yellow highlight is present on the word "summary" in the text. Below the input field, there are sections for "Summary:", "Key Points:", and "Action Points:", each followed by a list of items. A blue button is located at the bottom center of the content area. The interface includes a top navigation bar with a search icon and a user profile icon, and a bottom navigation bar with a home icon and a list icon.

Speech To Text
Transcription
100% Accuracy

Summary

Key Points

Action Points

Event participants - get info



Event participants - get info



Where to use it?

- Optimize meetings
 - Find who you will talk to
 - Understand your participants better
 - Understand people interests (what they care about and where they come from)

- Reduce wasted time & inefficiencies of meetings

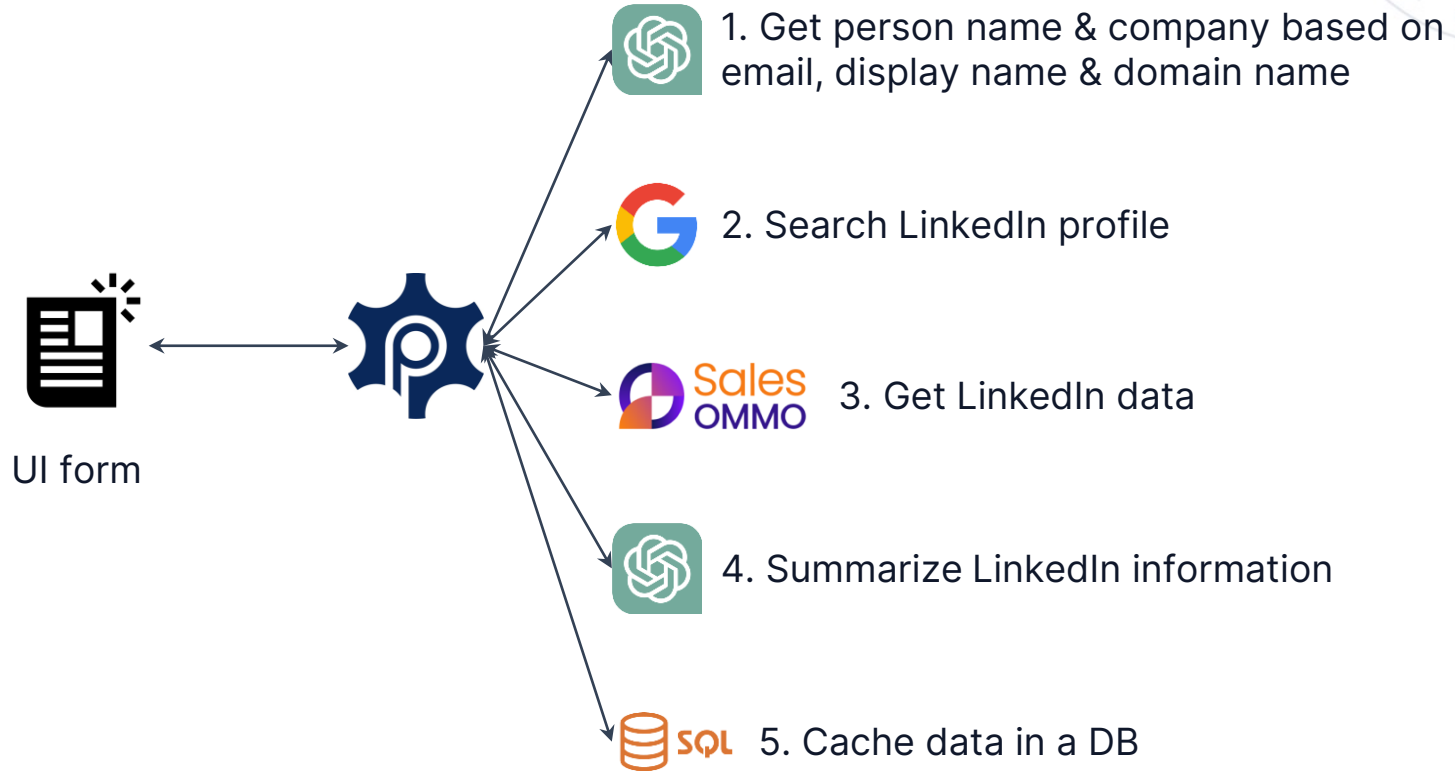
Most people do not research before meetings

= **wasted opportunities**

Event participants - get info



Research person based on email



Research person based on email



Where to use it?

- Understand your clients/partners at personal level
 - Understand your clients
 - Speak their own language
 - Personalize at scale

- Create large scale personal relationships

Most companies do not understand the persons behind their clients companies = **wasted opportunities**



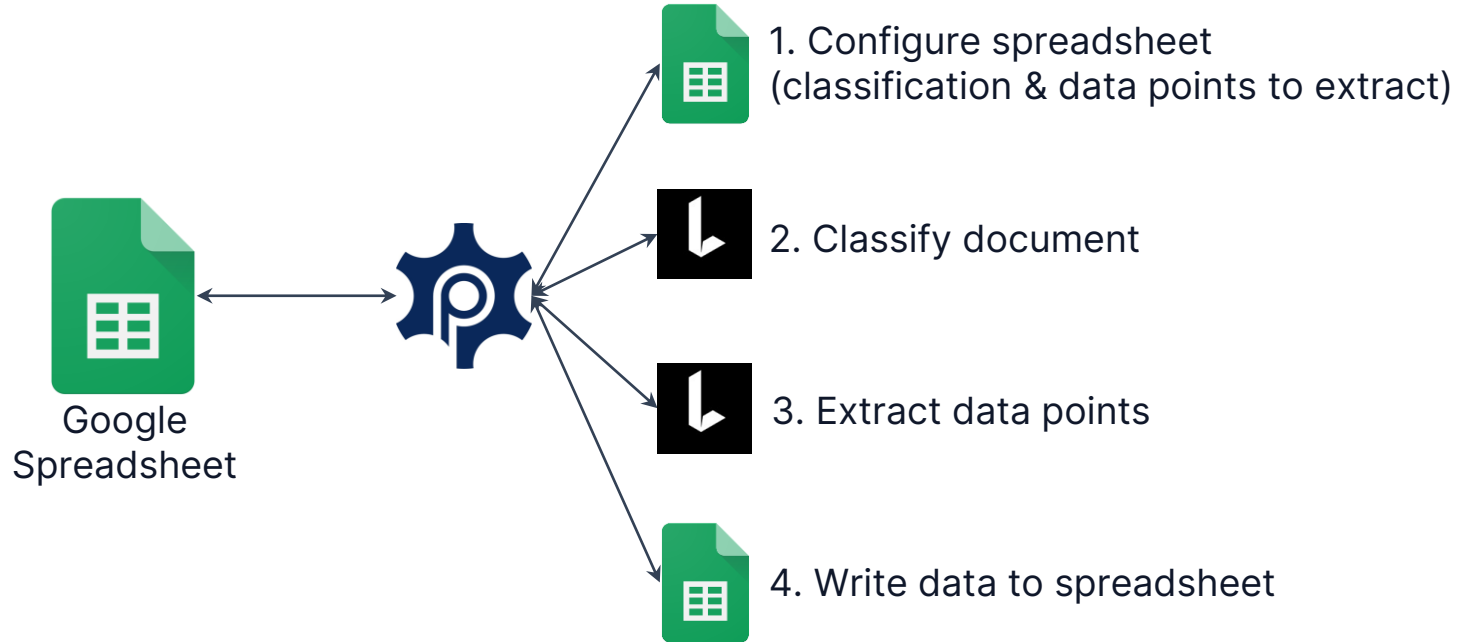
Research person based on email

The image shows a LinkedIn profile page for a research person. The profile picture is blurred. The page is divided into several sections:

- Header:** Name, headline, and location.
- Summary:** A short paragraph about the person's background and interests.
- Skills:** A list of skills, including:
 - Research
 - Project Management
 - Team Leadership
 - Communication
 - Problem Solving
 - Strategic Thinking
 - Customer Service
 - Time Management
 - Collaboration
 - Attention to Detail
 - Adaptability
 - Self-Motivation
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 - Transportation Management
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 - Technical Support
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 - IT Helpdesk
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 - Partnership Management
 - Vendor Relations
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At the bottom of the page, there is a "Load more" button and a "More" link.

Document data extraction - 1



Document data extraction - 1 & 2



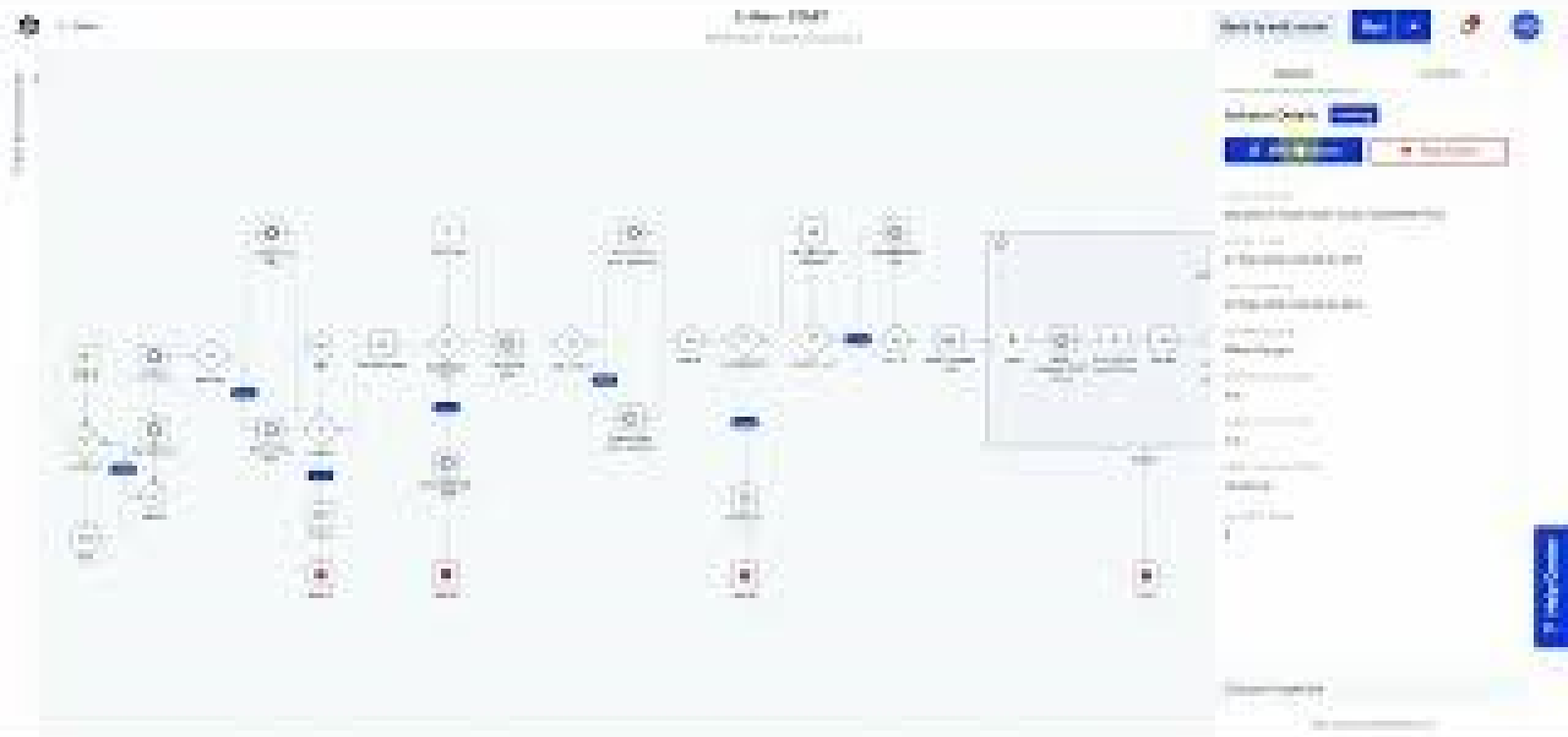
Where to use it?

- Extract structured data from unstructured documents
 - HR (e.g.: recruitment): CVs, letters, etc.
 - Contracting: analyze legal documents
 - Support: analyze supporting documents
 - etc.

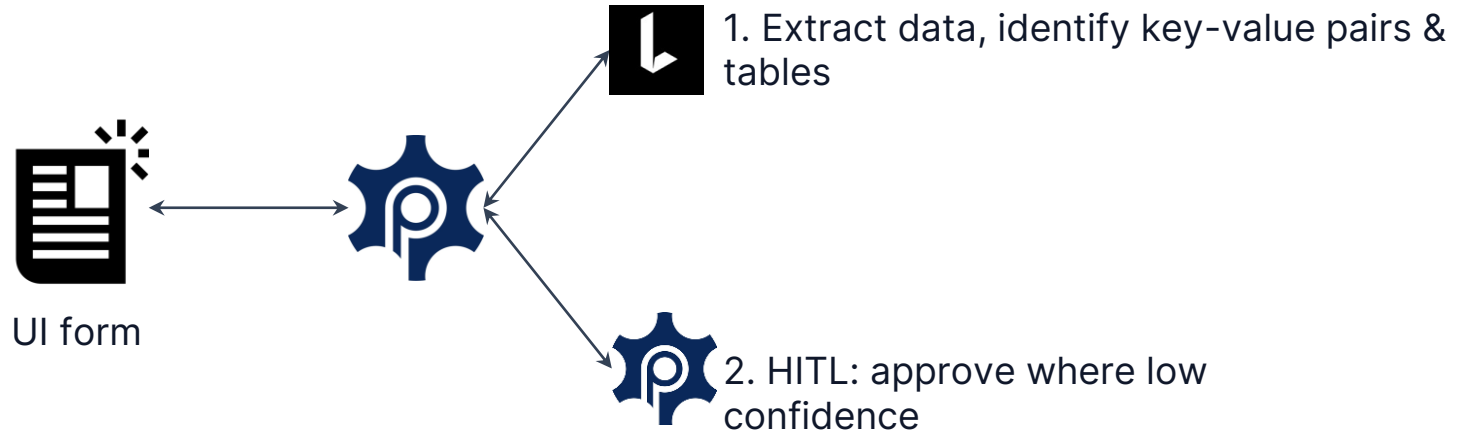
- Reduce manual work

Employees are wasting time doing repetitive tasks related to reading data from documents.

Document data extraction - 1



Document data extraction - 2

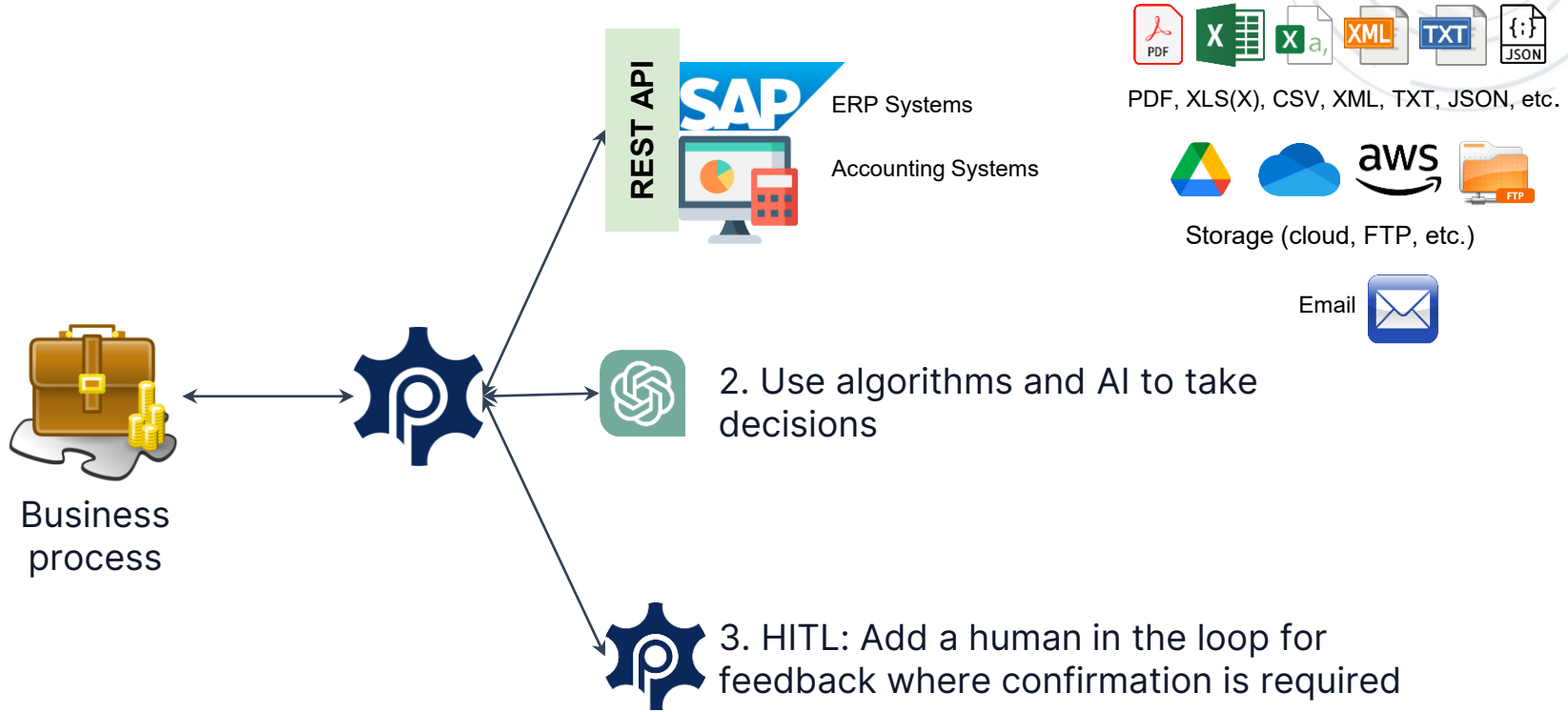


Document data extraction - 2

The screenshot displays a document data extraction interface. On the left, a document is shown with various sections highlighted in red and yellow. The document includes a header with the 'FACOM' logo, a title, and several sections of text. A table at the bottom of the document is highlighted in red. On the right, a table lists the extracted data points, with one cell highlighted in yellow.

Section	Text	Page	Order
Header	FACOM	1	1
Title	...	1	2
Section 1	...	1	3
Section 2	...	1	4
Section 3	...	1	5
Section 4	...	1	6
Section 5	...	1	7
Section 6	...	1	8
Section 7	...	1	9
Section 8	...	1	10
Section 9	...	1	11
Section 10	...	1	12

HITL flows (e.g. invoice approval)



HITL flows (e.g. invoice approval)



Where to use it?

- Where human action is required (optimize time)
 - Acquisition requests
 - Employee leave & integrate with calendar
 - User tasks - multi-step process by different people in the team; track the progress & find bottlenecks
 - Any other human-in-the-loop
- Reduce financial risks
 - Invoice payment approval based on rules

Time is **wasted** when processes are done via email, or messages!

HITL flows (e.g. invoice approval)



Q&A



Best question gets a prize!





No Code & AI technology Are the future

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